

The Program in Political Psychology and Decision Making (POPDM)

Cordially invites you to

Decision Making, Framing and Negotiation:

**A Dialogue Between Columbia University &
The Lauder School of Government, Diplomacy and Strategy, IDC Herzliya**

Sunday, April 15, 13:45-20:00, IDC Herzliya Campus

13:45 **Gathering**

14:00 **Welcoming Remarks:** Prof. Rafi Melnick, Provost, IDC Herzliya

Opening Address:

Prof. Alex Mintz, Editor-in-Chief, *Political Psychology*; Winner of a 2005 Distinguished Scholar Award of the International Studies Association; Lauder School of Government, IDC Herzliya

The Use of the Decision Board in Multi-Party Negotiation

14:30 **Workshop:**

Prof. Peter T. Coleman, Director, International Center for Cooperation and Conflict Resolution, Columbia University

The Five Percent: Finding Solutions to Seemingly Impossible Conflicts

18:00 **Panel on Negotiation, Framing and Decision Making**

Chair: **Dr. Muli Peleg**, Lauder School of Government, IDC Herzliya & Columbia University

Participants:

Prof. Beth Fisher-Yoshida, Director, MS Program in Negotiation and Conflict Resolution, Columbia University

Dr. Muli Peleg, Lauder School of Government, IDC Herzliya & Columbia University

Mr. Shalom Tourgeman, Former Advisor to PMs Sharon and Olmert

Monday, April 16, 12:00 – 17:00, IDC Herzliya Campus

A Dialogue Between Columbia University and the Lauder School of Government

Co-Chairs: **Prof. Beth Fisher-Yoshida** (Columbia University) and **Prof. Alex Mintz**, (IDC Herzliya)

Participants: **Prof. Peter T. Coleman** (Columbia University), **Dr. Michelle Jackson** (Columbia University),

Dr. Muli Peleg (IDC Herzliya & Columbia University), **Mark Whitlock** (Columbia University), **Prof. Galia Golan** (IDC Herzliya), **Prof. Ilai Alon** (TAU), **Dr. Lesley Terris** (IDC Herzliya), **Mr. Shalom Tourgeman** (IDC Herzliya),

Adv. Moty Cristal (Nest Consulting), **Dr. Ehud Eran** (University of Haifa)

Seats are limited, RSVP: deangov@idc.ac.il